State of Vermont
Qualified Allocation Plan

IRC Section 42 Housing Credit Program
32 VSA 5930u Vermont Affordable Housing Tax Credit Program

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Introduction

1.01 Purpose and Applicability

The purpose of this Qualified Allocation Plan (QAP) is to describe the application process and the criteria for allocating Housing Tax Credits in the State of Vermont including:

1. Federal Low-Income Housing Tax Credits (LIHTCs)
    a. 9% "Ceiling Credits"
    b. 4% "Bond Credits"
2. Vermont Affordable Housing Tax Credits
    a. Rental Housing Tax Credits
    b. Homeownership Tax Credits
    c. Down Payment Assistance Tax Credits

This QAP applies to all applications submitted after its adoption date.

1.02 Federal Low-Income Housing Tax Credits

The Federal Tax Reform Act of 1986 created the Low-Income Housing Tax Credit (LIHTC) Program for qualified residential rental properties. The LIHTC Program provides a ten-year federal income tax credit to owners and investors in eligible low-income rental housing projects involving new construction, rehabilitation or acquisition with rehabilitation. Section 42 of the Internal Revenue Code requires that allocating agencies develop and adopt a Qualified Allocation Plan for the distribution of LIHTCs.

1.03 Vermont Affordable Housing Tax Credits

The Vermont Affordable Housing Tax Credit was established by the Vermont Legislature in 2000 pursuant to Vermont Statutes 32 VSA § 5930u which authorizes VHFA to act as the allocating agency charged with administering the State's annual housing tax credit authority.

The Statute authorizes the allocation of annual tax credits to support three categories of projects as follows:

1. Rental Housing
2. Homeownership Development
3. Down Payment Assistance

The allocation process and criteria for each type of state housing tax credit are set forth in Chapter 5 of this QAP.

1.04 Qualified Allocation Plan Approval

The Vermont Housing Finance Agency (VHFA) is the designated allocating agency for the State of Vermont pursuant to Executive Order 32-10 and has administered the LIHTC Program since its inception. As the allocating entity for housing tax credits, VHFA is required to prepare a Qualified Allocation Plan for review by a Joint Committee on Tax Credits, adopted by the VHFA Board of Commissioners, and approved by the Governor. The Joint Committee on Tax Credits consists of the Commissioner of the Department of Housing and Community

Development, the Executive Director of VHFA, the Executive Director of the Vermont State Housing Authority, the Executive Director of the Vermont State Housing and Conservation Board, and one additional member representing housing interests appointed by the Governor. A designee may fill any of these positions.

2. Application and Award Process

VHFA will post application materials, submission instructions and application deadlines on its website at least 90 days prior to any submission deadline. A pre-application process will be available to applicants to consult with VHFA staff prior to submitting a full application.

All applications will be reviewed to determine whether the threshold requirements have been met. Applications not meeting threshold requirements, will be notified of deficiencies and given 10 business days to cure them. Any application not meeting threshold requirements after the cure period shall be disqualified from further consideration unless a waiver has been approved by VHFA at its sole discretion.

Applications meeting threshold requirements will be scored in accordance with the criteria set forth in this QAP for the applicable type of housing tax credit. The scored applications will be ranked in order of scoring and staff award recommendations will be presented to the VHFA Board of Commissioners. Awards must be authorized through a resolution approved by the VHFA Board of Commissioners. VHFA will make authorized awards subject to any specified terms and conditions.

3. Threshold Requirements

Applications must meet all threshold requirements to be considered for an allocation of housing tax credits. The threshold requirements for all housing tax credit applications are listed below.

3.01 Compliance with Application Submission Requirements

Submission of a complete application, including any applicable application fees, by the posted application deadline is required.

3.02 Readiness to Proceed

Site Control

Applicants must demonstrate control of the proposed project site at the time of the application. Acceptable forms of site control include:

1. Recorded Deed
2. Executed Long-Term Ground Lease (minimum term consistent with the extended use period)
3. Executed Purchase and Sale Agreement or Purchase Option

Compliance with Zoning & Land Use Regulations

Applications must include documentation regarding zoning and permitted density, information

on Act 250 review, and documentation indicating the site has received approval from the Development Review Board or other appropriate municipal approval as necessary to build the proposed development.

Funding Commitments

Applications must include a complete financing plan with reliable documentation of the terms and availability of funding. Other than as allowed below, applications must include commitment letters or letters of interest indicating the following for all non-VHFA permanent loans:

- Funding amount,
- Amortization and term (minimum of 15 years),
- Fixed interest rate,
- Fees,
- Reserve requirements (if different than the VHFA Underwriting Standards), and
- Anticipated lien position.

Funding commitments may be conditioned on a LIHTC award and limited, unlikely exceptions (fraud, force majeure, and similar). Private sector lenders may include language regarding potential interest rate changes.

Application may include one or more soft sources (such as DHCD, VSHA, AHP, or VHCB loans) as source(s) which is/are not yet committed so long as there is a realistic expectation of an award within the next funding cycle and a plan acceptable to VHFA for how the gap will be filled if an award is not received.

Applications lacking documentation of a sufficient and credible financing plan as determined by VHFA will not pass threshold.

3.03 Financial Feasibility and Cost Reasonableness

The project must demonstrate financial feasibility and cost reasonableness based on the proposed ownership structure, the development costs, sources and uses, and operating pro forma. Applications determined by VHFA to be financially infeasible or not cost effective will be disqualified from further consideration. Key considerations and documentation requirements necessary for VHFA's determination of financial feasibility and cost reasonableness are detailed below.

Evidence of Costs

Applications must include a reliable third-party estimate of project costs. Additionally, for moderate rehabilitation projects, a Capital Needs Assessment (CNA) is needed at the time of application in accordance with VHFA/VHCB/DHCD Capital Needs Assessment Guidance.

VHFA's determination of cost reasonableness will consider the proposed scope of work, the Capital Needs Assessment (if applicable), and local and regional market conditions. VHFA may require additional documentation where proposed costs appear unreasonable or inconsistent with the scope of work or prevailing market conditions.

Where an identity of interest exists between the Sponsor and the general contractor or construction manager, VHFA may require additional documentation and enhanced cost review, including, but not limited to evidence of competitive pricing or benchmarking.

Applicants must provide a description of the procurement process and how they will promote cost reasonableness and transparency, including the project's construction managers and major subcontractor trades, where applicable. A narrative explanation will be required where competitive bidding is not feasible due to rural location, specialized construction, timing constraints, or other market factors.

Appraisal Requirements

Applications must include an appraisal that complies with VHFA's Appraisal Standards or in a form acceptable to VHFA for the Vermont Homeownership Tax Credits applications, demonstrating that the acquisition cost is supported and is reasonable.

Market Need

All rental project applications must include a study which complies with VHFA's Market Study Standards. New construction projects must be in housing markets with a vacancy rate of 5.0% or less, as demonstrated by the study. VHFA may reject an application that might have a negative impact on existing rental housing.

3.04 Development Team Capacity

The Applicant must demonstrate sufficient experience, financial capacity, and organizational resources to successfully develop and operate the proposed project. VHFA's capacity determination will take into consideration:

a. The Applicant's track record of successfully completing comparable projects on schedule and within budget.

b. The status of the Applicant's current pipeline and organizational capacity to undertake the development(s) as proposed and oversee all its projects under construction and at various stages. Items that will be reviewed include the number of open awards and progress towards closing.

   The following specific limitations apply: 1) Before submitting a Ceiling Credit application, the Applicant must have closed the construction loan on all awarded Ceiling Credit development(s) or have a clear path to a construction loan closing within the next 6 months. This limitation may exclude projects with permit appeals at the discretion of the Agency. 2) For a multi-phased project, any previous phase of a project must be in at least the first year of the compliance period and have a waiting list by the application date of a subsequent phase.

c. Past and current requests to VHFA by the Applicant for increased resources, rule waivers, additional time, or other allowances

d. The Applicant's performance track record with respect to project operations, all applicable compliance and monitoring including:
   - Timely and accurate submission of compliance documents and information;
   - Program and financial audit results and resolution of any audit findings;

- Recapture events;
- Cooperation with inspections and compliance with applicable physical condition standards;
- Events of default or foreclosure on project financings; and
- Compliance with all applicable fair housing, civil rights, and accessibility laws including the federal Fair Housing Act, Americans with Disabilities Act, Section 504 of the Rehabilitation Act, and the Violence Against Women Act.

e. Applications are disqualified where any member of the development team, including the investor, has:
   - Participated in a Qualified Contract request resulting in the conversion of affordable housing to market rate housing; or
   - Been involved in litigation aimed at the transfer of affordable housing ownership interests for the purpose of conversion to market rate housing.

3.05 Housing with Services

In evaluating Housing with Services projects, VHFA may seek input from the Agency of Human Services (AHS) as to whether the proposal will support AHS's long-term care goals.

Age-Specific (Senior) Housing

Applications for Age-Specific Housing must meet the criteria detailed in this section to advance in the application process.

Projects must provide Service-Enriched Housing meeting the following criteria:

a. Close to other community resources residents will need to access food and other shopping, pharmacy, transportation, physician/medical services.
b. Include communal areas and residential units that support people with disabilities and aging in place, including physical accessibility and Universal Design features.
c. Serve residents with low incomes, disabilities, chronic health conditions, and/or frailty associated with aging.
d. Address a range of needs in an individualized and flexible manner to support individual resident needs, either through site employees or agreements with other entities, including meals, cooking assistance, cleaning, shopping assistance, personal care, social and recreational activities, and transportation.
e. Build positive relationships with residents and other community agencies and empower residents to direct their own lives through supportive decision-making.
f. Improve access to health care and the health status of residents.

Vermont Blueprint for Health Support and Services at Home (SASH) program participation meets the requirements in this section. Participation in services must be voluntary and free of charge. Staffing must be adequate to serve all residents and be in addition to management normally needed to serve regular resident needs or meet property management functions.

Supportive Housing

Any application for Supportive Housing where either the project owner or property manager (including any affiliates) engages in medical, therapeutic, or other activities regulated by the U.S. Centers for Medicare & Medicaid Services with respect to the residents is disqualified and

does not meet this threshold requirement.

Supportive Housing applications also require acceptance of the following tenant protections by the Owners and Property Managers:

a. Expressly include reasonable accommodations in the application for tenancy;
b. Not ask applicants or residents for medical or other protected information unless and only to the extent legally necessary (e.g., processing reasonable accommodations);
c. Not give a preference based on disability type (actual or perceived) or being a client of a particular provider;
d. Use standard leases with the same rights available to, and responsibilities expected of, households in other publicly funded properties;
e. Not limit duration of tenancy (cannot be transitional); and
f. Ensure participation in any supportive services is entirely voluntary (not a formal or implied condition of occupancy).

4. Evaluation Criteria

In making Ceiling Credit awards, VHFA will consider the scoring in this section along with community investment, timing, resource efficiency, and other factors.

Any changes post-award that would mean not fulfilling a representation made for purposes of earning points may result in VHFA reducing or canceling a LIHTC award.

4.01 Site Location and Designations

a. Applications will earn 15 points based on the site being in a:

- Downtown
- Village Center
- New Town Center
- Act 181 Center Designation

b. Applications will earn 10 points based on the site being in a:

- Growth Center
- Neighborhood Development Area
- Support of a Downtown or Village Center by virtue of their location (i.e., that are within a 0.5-mile from these areas)
- Act 181 Neighborhood Designation
- Opportunity Zone

4.02 Access to Public Transportation

Applications will receive 5 points if:

a. The site is within 0.5 miles of public transportation that operates at regular times on fixed routes and are used by the public; or
b. The project has access to service by on-demand response transportation if publicly supported and available to the general public.

4.03 Project Tenancy

Applications for non age-specific properties will earn 5 points.

4.04 Occupancy and Rent Restrictions

Applications will earn 5 points when:

- 15% or more of the Tax Credit Units have rent limits affordable to households who earn 30% AMI or less if electing the 40% at 60% or 20% at 50% minimum set-aside, or
- 30% or more of the Tax Credit Units have rent limits set affordable to households who earn 50% AMI or less if electing the 40% at 60% or 20% at 50% minimum set-aside, or
- Rent limits will be affordable to households earning an average of 52% AMI or less if electing the average income minimum set-aside

Applicants receiving points for electing to provide deeper affordability in accordance with the above criteria are required to accept these restrictions as part of the Extended Use Agreement. Such restrictions must remain in effect regardless of whether a project-based rent assistance contract is in place.

4.05 Housing with Services for the Homeless

Applications will earn 5 points for agreeing to provide between 25% and 30% of the LIHTC units as Housing with Services for the Homeless or At Risk of Homelessness either:

- at the proposed project, or
- another project in the Sponsor's portfolio (that are not already designated for this population and where fewer than 30% of the units are designated at that location).

The application must include a realistic description of how the units will be affordable to households at 30% AMI, including electing average income or having a commitment for project-based rent assistance. The recorded restrictions will require accepting referrals from the local Continuum of Care Coordinated Entry system or other VHFA-approved provider regardless of whether a project-based rent assistance contract is in place.

Referrals for occupancy will go through either Coordinated Entry or one of the following if approved by VHFA: homeless shelters, corrections departments, mental health agencies, community action agencies, and other social service providers.

Services provided include, but are not limited to, life skills, budgeting, credit counseling, housekeeping, and parenting. For additional guidance, please see the common application section on VHFA's website and HUD's Homeless Definitions.

4.06 Project Based Rental Assistance

Applications documenting an existing or committed federal project-based rental assistance contract covering the lower of 25% of the tax credit units or least 8 units will earn 5 points.

4.07 Land Donation

Applications for new construction will receive up to 10 points if the project will either:

a. Receive a donation of land

- 5 points if the project is proposed to acquire the land at least 50% less than the appraised market value.
- 7 points if the project is proposed to acquire the land at least 75% less than the appraised market value.
- 10 points if the project is proposed to acquire the land at least 95% less than the appraised market value.

b. Utilize a 99-year ground lease for all buildings. The total payments for a ground lease may not exceed $100 annually.

4.08 Amortizing Permanent Debt

a. Projects in the Burlington MSA (Chittenden, Franklin, and Grand Isle Counties) that use amortizing permanent debt for at least 18% of the total development cost of the project will receive 20 points.
b. Projects outside of the Burlington MSA that use amortizing permanent debt for at least 3.5% of the total development cost of the project will receive 20 points.
c. Projects in the Burlington MSA that use amortizing permanent debt for at least 9% of the total development cost of the project will receive 10 points.
d. Projects outside of the Burlington MSA that use amortizing permanent debt for at least 1.75% of the total development cost of the project will receive 10 points.

4.09 Other Public Funds

Applications will receive 10 points for one of the following, either being committed or in place at time of application:

a. HUD 202 or 811;
b. USDA Rural Development Section 515;
c. waivers for tap, impact, or other fees worth at least $50,000;
d. a loan of Tax Increment Financing for Infrastructure or Community and Housing Infrastructure Program funds of at least $100,000; or
e. a payment in lieu of tax agreement.

VHFA may award points under this section for commitments from the federal government, a state agency, or a local jurisdiction which will reduce total development costs or improve project cash flow. The Sponsor must submit a request for consideration by the application deadline.

4.10 On-Site Challenges

A deduction of 10 points will be applied for sites with negative features, design challenges, physical barriers, or other unusual and problematic circumstances that would impede project construction or adversely affect future tenants, including but not limited to: brownfields, power transmission lines and towers, underground obstacles, proximity to undesirable or unhealthy sights or smells, flood hazards, steep slopes, large boulders, ravines, year-round streams, wetlands, and other similar features.

The deduction will not apply if addressing the negative feature effectively advances a public policy objective and the project has committed funds from non-housing sources to mitigate the challenges, provided the amount of such funds is at least 80% of the estimated costs of

mitigation.

4.11 Federally Subsidized and At Risk

Applications for preservation of existing federally assisted affordable housing will be eligible for 10 points if the application includes documentation that the project is facing a loss of deep rental assistance or other operating subsidy, and prepayment of its mortgage or other involuntary action by its owner that would terminate federal low income use restrictions within the next five years. Examples include but are not limited to RD 515, Section 8, Section 23, Section 236, and Section 221(d)(3).

4.12 Historic Rehabilitation or Energy Efficiency

Applications may be eligible in either of the two categories below (not both).

1. Projects that will utilize the federal Historic Rehabilitation Tax Credit (HRTC) will receive 5 points if the application includes documentation of anticipated equity investment for the HRTC of at least 80% of estimated costs attributable to qualifying for HRTC.
2. Projects that will build to one of the standards listed below will receive 5 points if the application includes documentation of how the project will meet the certification requirements.

Certification Entity	Minimum Level Required
Enterprise Green Communities (EGC)	Certification
Passive House Institute US (PHIUS)	Core
United States Green Building Council (USGBC)	LEED Gold
International Living Future Institute (ILFI)	Core Green Building Certification
National Green Building Standard (NGBS)	Gold
Green Building Initiative (GBI)	Green Globes Multifamily with Journey to Net Zero
U.S. EPA and Department of Energy (DOE)	DOE Efficient New Homes Program

4.13 Public Housing Waiting List or Tenant Ownership

Applications will receive 5 points if the project meets either or both of the two categories below.

1. Projects that will serve households on a waiting list operated by the local Public Housing Authority.
2. Projects intended for eventual tenant ownership meeting the following:
   - The application includes a comprehensive conversion plan approved by VHFA;
   - There are fewer than 30 units;
   - All units are single-family houses on what are or could be subdivided lots;
   - All lots are contiguous (separated only by streets) and have direct access to a publicly maintained street;
   - The Sponsor is applying under the nonprofit set-aside; and
   - The Sponsor agrees to record a restriction stating it will remain the owner for at least 30 years for any household electing to not purchase the unit.

4.14 Highly Ready to Proceed

Projects that are Highly Ready-To-Proceed to construction will receive up to 10 points.

Projects may receive:

- 5 points if the project has received all necessary local, state, and federal permits necessary to begin construction with the exception of the final building permit, and is past any appeal periods on such permits as of 20 business days before the VHFA Board of Commissioners meeting where Allocated Housing Credit projects will be considered; and
- Up to 5 points based on the percentage of permanent gap funding that is committed as follows:

Commitment Level	Points
90% – 100% of gap funding committed	5 points
75% – 89% committed	4 points
50% – 74% committed	3 points
25% – 49% committed	2 points
Less than 25% committed	0 points

5. Vermont Affordable Housing Tax Credits

The Vermont tax credit for affordable housing is governed by 32 VSA § 5930u.

5.1 Vermont Rental Tax Credits

Eligible Applicant

An eligible applicant is any Sponsor who has also applied for or received an award of federal Bond Credits.

Eligible Project

An eligible project is:

- A rental housing project identified in 26 U.S.C. § 42(g) and meets all of the requirements laid out in the Vermont Qualified Allocation Plan (excluding section 4 Evaluation Criteria which only pertain to Ceiling credit applications); and
- Agrees to a perpetual Extended Use Agreement.

Prioritization of Awards

Projects will be given preference, in order, for:

1. Targeting a minimum of 15% of the Housing Credit units as Housing with Services to households who are Homeless or At Risk of Homelessness, or Special Needs Housing;
2. Rehabilitating existing affordable housing, including adding new accessible units and improving visitability.
3. Creating net new Housing Credit units in communities with market need.
4. Demonstrating innovation in cost and scarce resource efficiencies.

5.2 Vermont Homeownership Tax Credits

VHFA has authority to allocate affordable housing tax credits to make loans or grants to eligible applicants for affordable owner-occupied housing. VHFA shall require that the recipient

use program funds to maintain the unit as an affordable owner-occupied unit or as an affordable housing source for future owners or buyers.

Eligible Applicant

Developers who have demonstrated financial strength and experience in for-sale housing development consistent with the nature and scope of the proposed development as determined by VHFA. State instrumentalities such as VHFA or VHCB and municipalities are eligible applicants.

Eligible Projects

All projects must be owner occupied and must be either a newly constructed or substantially rehabilitated home. Eligible property types include single family detached units, manufactured homes, and single family attached units, including condominium, cooperative, cohousing, and planned unit developments. Units may be stick-built, modular, or panelized homes and must conform to the VHCB/VHFA Building Design Standards. Manufactured homes must meet Energy Star standards and required HUD standards.

Funding Amounts

VHFA will base funding amounts on a determination of affordability gaps for the proposed project considering the incomes of households to be served by the project, market value of the home, and the project sources and uses. Affordability gaps shall be determined based on the expectation that households will contribute between 20% and 30% of household income towards their monthly housing costs with lower income households receiving deeper subsidies than higher income households.

Income Limits

Applicants will be required to elect the income level of the purchaser households to be served for each home from a minimum income of 50% of the applicable Area Median Income (AMI) up to a maximum income of 120% of the applicable AMI.

Term of Affordability

The programs or homes supported with funds from this program must maintain affordability for owner-occupants on a perpetual basis.

Evaluation Criteria

Eligible homeownership development applications that satisfy all threshold requirements outlined in Section 3 of this QAP shall be evaluated and ranked based on the scoring criteria set forth in this section. The maximum total score available under this section is ten (10) points.

Points shall be awarded based on the extent to which the proposed project advances the housing policy objectives (i.e. "Scoring Criterion"), as demonstrated by the materials submitted in the application.

SHOTC Application Scoring Rubric (10-Point Scale)

Scoring Criterion	Maximum Points	Scoring Method
Increasing housing production	2.0	2.0 points: Project creates 10 or more homes; 1.0 points: Project creates 5-9 homes; 0.0 points: Project creates 1-4 homes.
Reducing the number of lower income cost burdened households	1.5	1.5 points: Project commits to serving households at or below 80% AMI; 0.75 points: Project commits to serving households between 80%-100% AMI; 0.0 points: Project targets households above 100% AMI.
Equitable access to program subsidies statewide	1.5	1.5 points: Project located in municipalities with documented unmet need and no SHOTC awards within prior 5 years; 0.75 points: Project contributes to regional balance but located in an area with at least 1 SHOTC award within the last 5 years; 0.0 points: Project located in area with multiple SHOTC awards within the last 5 years.
Accelerating the pace of housing production	1.5	1.5 points: High readiness, including site control, required approvals, and construction start within 12 months of award; 0.75 points: Moderate readiness with construction start anticipated within 18–24 months; 0.0 points: Speculative timelines or unresolved barriers to production.
Cost effective deployment of public funds	2.5	2.5 point: Reliance on public subsidies for under 40% of total development costs (TDC); 1.25 points: Reliance on public subsidies for between 40% and 50% of TDC; 0.0 points: Reliance on public subsidies for more than 50% of TDC.
Reaching underserved households and communities	1.0	1.0 point: Project prioritizes first-generation homebuyers, rural households, or other populations facing documented barriers to homeownership; 0.5 points: Partial or indirect focus on underserved households or communities; 0.0 points: No demonstrated strategy to reach underserved households or communities.
Total Possible Score	10.0	Projects are ranked based on total points awarded, subject to threshold eligibility and overall program requirements.

5.3 Down Payment Assistance

The Vermont Housing Finance Agency has the authority to allocate affordable housing tax credits, as authorized by the Vermont legislature, to finance down payment assistance loans

that meet the following requirements:

1. The loan is made in connection with a mortgage through a VHFA program;
2. The borrower is a first-time homebuyer of an owner-occupied primary residence; and
3. The borrower uses the loan for the borrower's down payment or closing costs or both.

The Agency shall require the borrower to repay the loan upon the transfer or refinance of the residence.

6. General Program Policies

6.01 Qualified Census Tracts (QCTs), Difficult Development Areas (DDAs), and State Designated Basis Boosts

Pursuant to IRC Section 42(d)(5)(B), projects meeting certain criteria may be eligible for a greater amount of LIHTCs by applying a multiplier in the qualified costs basis for computing the tax credits (or "basis boost"). Projects for which a basis boost may be applied include QCTs, DDA, and State Designated projects.

VHFA will allow the Basis Boost for all LIHTC buildings within a Qualified Census Tract (QCT) or Difficult to Develop Area (DDA). QCTs are census tracts designated by the U.S. Department of Housing and Urban Development (HUD) and identify areas where 50% or more of the households have an income of less than 60% of the area median or which has a poverty rate of at least 25%, where such areas do not comprise more than 20% of the overall population of a metropolitan statistical area. DDAs are areas designated by HUD as having high construction, land, and utility costs relative to area median income. Links to information about these HUD-designated areas can be found on VHFA's website at: https://vhfa.org/developers/lihtc/program-materials.

Applicants may request a State Designated Basis Boost based on the existence of financing gaps for certain buildings. VHFA may allow a State Designated Basis Boost upon demonstration by the applicant that the basis boost is needed to achieve financial feasibility and subject to a determination by VHFA that such approval will allow for optimization of all available funding sources for production of affordable rental housing in Vermont.

6.02 Ceiling Credits and Nonprofits

Federal law requires that 10% of the state's Ceiling Credit allocation in a calendar year be reserved exclusively for qualified nonprofit organizations. To be considered a qualified nonprofit organization the applicant must:

- be described in Section 501(c)(3) or (4),
- be exempt from federal income taxation under Section 501(a),
- not be affiliated with or controlled by a for profit organization,
- include as one of its exempt purposes the fostering of low-income housing within the meaning of Section 42(h)(5)(C), and
- materially participate in the development and operation of the project (as defined in Section 42 and 469(h)).

6.03 Location/Amenities/Opportunities and Incompatible Uses

a. Projects shall maintain the historic settlement pattern of compact village and urban centers (Historic Settlement Pattern) separated by rural countryside. This includes development in Vermont Designation Programs, and other areas consistent with the state's historic settlement pattern and Smart Growth. In Vermont, the Vermont Designation Programs is the program that is used to identify areas for community revitalization.

b. New construction projects should provide convenient neighborhood and city-wide goods, services, and employment opportunities within reasonable proximity, including but not limited to:
   - full-service grocery store;
   - general merchandise;
   - retail pharmacy; and
   - a public community center, library, park, or school.

c. A project may be deemed ineligible due to the site being within a half mile of the following:
   - airport;
   - chemical or hazardous materials storage/disposal;
   - commercial junk or salvage yards;
   - industrial or agricultural activities generating odors or pollution;
   - landfills currently in operation; or
   - wastewater treatment facilities.

d. A project may be deemed ineligible if the site is adjacent to, or across a street from, any of the uses listed above or the following:
   - adult entertainment establishment;
   - distribution facility involving trucking;
   - electrical utility substation;
   - factory or similar industrial operation;
   - jail or prison;
   - source of excessive noise; or
   - other factors which create an environmental justice concern, creating undue adverse environmental impact on a low-income, minority, or special population.

6.04 Acceptance of Extended Use Period

All projects receiving Ceiling Credits or Vermont Affordable Housing Tax Credits must agree to perpetual affordability. For certain projects funded with Vermont homeownership tax credits, perpetual affordability may be achieved through a buyer-based subsidy which is perpetually recycled at the time of resale or repayment by the homeowner.

Bond Credits must agree to an initial 15-year Compliance Period followed by at least an additional 15-year Extended Use Period.

Projects may also be required to sign a preservation agreement and a right of first refusal to a non-profit or other eligible entity.

6.05 Compliance with Executive Order 3-73

Availability of Units for Homeless

Applications must demonstrate that Sponsors are meeting the goal of Executive Order 3-73 for owners of publicly supported affordable housing in Vermont to make at least 15% of their permanent, publicly supported housing units available to the homeless. This requirement may be satisfied by evidence that Sponsors have met the 15% goal as of the month before application submission, or by providing a detailed plan identifying the steps that will be taken to reach the 15% goal within 24 months of the allocation of tax credits by VHFA.

Eviction Prevention

Proposed projects must include a plan to effectively reduce the risk of eviction, which may include one-on-one or group services, classes, financial coaching, and early intervention with mediation and conflict resolution strategies.

6.06 Design Standards and Broadband

All projects and units must meet the VHFA Universal Design Policy, the Vermont Access Rules for being "adaptable" and "visitable", and the VHCB/VHFA Building Design Standards.

Projects must be constructed with infrastructure to provide broadband / high speed internet (coaxial cable, optical fiber, wireless Internet, or twisted pair cable). Owners must make it available if the area has service, but are not required to pay for residents' access.

6.07 Maximum Developer Fees

VHFA limits developer fees and other compensation paid to related parties. Fees paid to a consultant, guarantor, the Developer or an identity of interest party are considered part of the developer fee.

Consultant fee is defined as any fee(s) paid by the developer to a third party for services that a developer generally would be expected to perform, such as preparing applications for financing, obtaining local permits and approvals, and overseeing project functions. Consultant Fees do not include the fees paid to independent third-party professionals for specific development-related services, such as architectural, engineering, appraisal, construction supervision, and environmental testing or assessment.

The maximum permitted developer fee is as follows:

- $35,000 per LIHTC unit for new construction, or
- 15% of hard costs for rehabilitation (set at award).

The allowance of a developer fee up to the maximum does not mean the amount is automatically approved. VHFA may reduce the developer fee if it determines the fee is not necessary for project feasibility.

VHFA may cap the amount of developer fee paid at or before full occupancy to 65% of the total developer fee subject to the project capacity to repay any deferred fee from projected cashflow.

6.08 Builders Profit/Overhead and General Requirements

a. Maximum Allowable Amounts

The following maximum limits apply to all projects, unless otherwise approved by VHFA:

- Builder's Profit: up to 6% of hard construction costs
- Builder's Overhead: up to 2% of hard construction costs
- General Requirements: up to 6% of hard construction costs

These limits apply to the total construction contract, inclusive of any identity of interest relationships.

b. VHFA Discretion

VHFA may:

- limit Builder's Profit, Overhead, or General Requirements below the maximums stated above;
- require revisions to construction pricing or procurement methods; or
- disallow costs that VHFA determines are not adequately supported or are inconsistent with cost reasonableness standards.

6.09 Program Compliance

Owners must comply with all applicable provisions of the VHFA Compliance Manual (as may be revised/updated), which is incorporated herein by reference.

Appendices

Appendix 1 - Housing Credit Program Administration Personnel

Joint Committee on Tax Credits (QAP content development)

- https://vhfa.org/news/joint-committee-on-tax-credits

Members:

- Alex Farrell, Commissioner, Department of Housing and Community Development
- Maura Collins, Executive Director, Vermont Housing Finance Agency
- Gustave Seelig, Executive Director, Vermont Housing and Conservation Trust Fund
- Kathleen Berk, Executive Director, Vermont State Housing Authority
- Kristin McClure, Governor Appointee

VHFA Board (QAP & project approvals)

- https://vhfa.org/about/board-commissioners

VHFA Staff (allocations and compliance)

- https://vhfa.org/contact/vhfa

Appendix 2 – Disclaimers

VHFA is charged with issuing no more Housing Credits to any given development than are required to make that development economically feasible. This decision shall be made solely at the discretion of VHFA, but VHFA in no way represents or warrants to any sponsor, investor, lender or others that the project is in fact feasible or viable, either before or after the final allocation decision.

VHFA's review of documents submitted in connection with any Housing Credit allocation is for its own purposes. VHFA makes no representations to the owner or anyone else as to compliance with the Internal Revenue Code, Treasury regulations, or any other laws or regulations governing the Housing Credit program.

No member, officer, agent or employee of VHFA, or the Joint Committee on Tax Credits shall be personally liable concerning any matters arising out of, or in relation to, the allocation, issuance, or compliance monitoring of the Housing Credit.

Notwithstanding any other limitations of this Plan, VHFA may enter commitments to allocate Housing Credits from a future year's Housing Credit ceiling. In addition, VHFA is under no obligation to necessarily reserve or allocate any part of Vermont's Housing Credit ceiling. The VHFA Board of Commissioners may, at its sole discretion, reserve or allocate credits to a project regardless of its rank or score, provided the Board finds that the project serves a positive community development need or the public good. A written explanation will be made available to the general public for any allocation of a housing credit dollar amount that is not made in accordance with established priorities and selection criteria of the Allocating Agency. The final decision regarding reservations and allocations of credits lies with the VHFA Board of Commissioners. The VHFA Board will consider recommendations of staff and its own experience and interpretation of the Plan in making the final reservation or allocation decision. All tax credit awards are made subject to the availability of tax credits under applicable state and federal law and to all rules, regulations and requirements thereunder.

Notwithstanding anything in the QAP to the contrary, without the need for public notice or the Governor's approval, VHFA has the right:

- To amend, modify, or withdraw provisions in the QAP that are inconsistent or in conflict with State or federal laws or regulations.
- To resolve any conflicts, inconsistencies, or ambiguities in the QAP that may become known in administering, operating, or managing the Housing Credit programs.
- To modify or waive, on a case-by-case basis, any provision of this QAP that is not required by the Code.
- To ensure that the QAP has the flexibility to adjust to changing market conditions or federally declared emergencies, to waive any section of the QAP (not otherwise required by the Code) that would hinder the ability of VHFA to meet the goals and priorities of the QAP.

Without the need for the Governor's approval, but after public notice, VHFA has the right to amend, modify, withdraw, or update any provisions of the QAP, including attachments or links, at any time to more effectively administer the Housing Credit programs.

Any amendments, modifications, or waivers that are made on a case-by-case basis are subject to written approval by the Executive Director and are available for review, as requested, by the general public. Any change to the QAP as permitted in this section shall be fully effective and incorporated herein upon the Board's adoption of such amendments. The QAP may be amended as to substantive matters at any time following public notice and public hearing, and approval by the Board and by the Governor of Vermont.

Appendix 3 – Related Policies

Please see the Underwriting Standards & Design Elements page of the VHFA website for the following documents:

- VHFA Appraisal Standards
- VHFA/VHCB/DHCD Capital Needs Assessment Guidance
- VHFA Housing Credit Program
- VHFA Market Study Standards
- VHFA Replacement Reserve – Surplus Cash Distribution Policy
- VHCB/VHFA Building Design Standards
- VHFA Universal Design Policy

Please see the Rates and Fees page of the VHFA website for the following:

- VHFA Policy on Program Fees
- VHFA Indicative Rates

Please see the Forms and Documents page of the VHFA website for the following document:

- Common Rental Application for Housing in Vermont (Tenant Application)

Vermont's Housing and Urban Development (HUD) Consolidated Plan

Governor's Executive Order 3-73

Housing and Urban Development Subsidy Layering Review Guidelines (3/13/23 version)

Administrative Guidelines: Subsidy Layering Review for PBVs (3/13/23 version)

Governor's Signature

The State of Vermont's Allocation Plan has been developed by Vermont Housing Finance Agency in accordance with the Federal Internal Revenue Code (IRC) of 1986, Section 42, as amended and 32 VSA 5930u. This Allocation Plan shall remain in effect until amended by the Governor of the State of Vermont as may be necessitated by changes in federal law or changes in the State's housing market.

Approved by: _____
Philip B. Scott, Governor

Effective Date: 10/1/26